



Department of
**Enterprise, Trade
and Investment**
www.detini.gov.uk

DETI Performance Outturn 2014-2015

June 2015

DETI BUSINESS PLAN 2014/15: SUMMARY OF YEAR-END PERFORMANCE

1. DETI adopted the Balanced Scorecard framework for the Corporate Plan 2011 – 2015 to ensure that its programme of work encapsulated both DETI's economic priorities and the work of the wider Department. This framework formed the basis for each annual business plan which contained sections under four perspectives:
 - i. Section A (Performance): the results DETI and its NDPBs are seeking to achieve in developing the NI economy;
 - ii. Section B (Partners): how DETI will engage with its stakeholders, including NDPBs, social partners, other departments and government agencies;
 - iii. Section C (Processes): objectives and targets in relation to DETI processes, including information and communication, financial management and machinery of government; and
 - iv. Section D (People and Resources): the targets relating to DETI's staff and the effective delivery of its operations and services.
2. The DETI Business Plan for 2014/15 contained a total of 121 targets divided within these perspectives as follows:
 - i. Section A: 91;
 - ii. Section B: 9;
 - iii. Section C: 11; and
 - iv. Section D: 10
3. Using the RAG system of reporting, a summary of DETI and DETI NDPB performance indicators for year-end 2014/15 shows:
 - a. **93** Green: achieved or 'on track' for delivery;
 - b. **14** Amber/Green: broadly on track with easily redeemable deviations from plans;
 - c. **3** Amber: progress is less than planned; and
 - d. **11** Red: little or no progress has been observed.
4. Of the 11 performance indicators where little or no progress has been observed, 9 relate to developing the Northern Ireland economy. (Section A)
5. A high level summary of the year-end outturn for 2014/15 is detailed below.

HIGH LEVEL SUMMARY – YEAR-END 2014/15		TARGETS STATUS			
		Green	Amber / Green	Amber	Red
HIGH LEVEL OBJECTIVES:					
PERFORMANCE:					
A1	Devise strategies and policies for the development of a dynamic, innovative [export-led] economy in Northern Ireland.	6	0	0	0
A2	To stimulate Innovation, R&D and Creativity.	9	0	0	3
A3	To improve, in conjunction with DEL, employability and the level, relevance and use of skills.	1	0	0	0
A4	To help Northern Ireland businesses compete in the Global Economy.	22	1	1	2
A5	To encourage business growth.	12	0	0	0
A6	To promote the development of Economic Infrastructure.	8	9	0	1
A7	To improve employment opportunities.	2	0	2	0
A8	To deliver a regulatory framework that encourages business & commerce, while also protecting consumers and workers.	9	0	0	3
Total		69	10	3	9
PARTNERS:					
B1	To provide clear policy direction and targets, and the necessary resources to deliver those targets.	1	0	0	0
B2	Monitor the performance of our non-departmental public bodies & north-south bodies and feedback as necessary.	2	0	0	0
B3	Work with our social partners to gain a better understanding of our economic challenges & to gain their support in the delivery of the Executive's Economic Policy goals & objectives.	2	0	0	0
B4	To work effectively with other departments and Government agencies (within Northern Ireland and in GB and ROI) to help deliver DETI's objectives.	Targets achieved in previous Business years of the Corporate Plan			
B5	To engage effectively with the European Union to secure the maximum financial and non-financial support available for growing the Northern Ireland economy.	4	0	0	0
Total		9	0	0	0
PROCESSES:					
C1	To ensure effective communication of Departmental objectives and performance to target audience.	1	1	0	0
C2	To ensure the Department's policies, structures and processes, effectively support the delivery of its objectives.	Targets achieved in previous Business years of the Corporate Plan			
C3	Maintain & review effectiveness of the Department's processes (i) financial management; (ii) corporate governance & risk management; (iii) information security; (iv) business continuity; (v) emergency planning; (vi) Assembly Executive Business.	6	3	0	0
Total		7	4	0	0
PEOPLE AND RESOURCES:					
D1	Have staff engaged with clear goals, objectives and targets, with appropriate knowledge and skills to deliver them.	1	0	0	2
D2	Ensure the Departmental Board oversees our capacity and capability (and monitors our performance) using the balanced scorecard process.	2	0	0	0
D3	To plan our activities so that we deliver our objectives fairly and sustainably.	5	0	0	0
D4	To work with shared service providers to ensure effective delivery of our operations and services.	Targets achieved in previous Business years of the Corporate Plan			
Total		8	0	0	2
Overall Total		93	14	3	11
<div style="display: flex; flex-direction: column; gap: 5px;"> <div> targets with green status 93 - already met or on track to be met</div> <div> targets with amber/green status 14 - broadly on track with a little slippage</div> <div> targets with amber status 3 - progress less than anticipated / falling short</div> <div> targets with red status 11 - little or no progress observed</div> </div>					

END-YEAR OUTTURN – COMMENTARY ON THE PERFORMANCE SECTION OF THE BUSINESS PLAN 2014/15 “DEVELOPING THE NORTHERN IRELAND ECONOMY”

The following paragraphs summarise a number of the main achievements delivered in 2014/15 under the Performance section of the Business Plan. The Business Plan Objective reference number to which the target relates is shown in brackets for each.

Corporation Tax

Following Royal Assent on 26 March 2015 the Corporation Tax (Northern Ireland) Act 2015 came into effect setting out a legislative basis for the NI Assembly to set an NI Rate of Corporation Tax for financial year on or after April 2017. The practical use of the powers remains subject to a commencement clause which is linked to commitments set out within the Stormont House Agreement. [Objective 4]

Innovation Strategy

The Innovation Strategy was published in September 2014. [Objective 5]

R&D

Secure £80m investment in R&D with 20% from SMEs - Invest NI has reported £131m secured investment in R&D with 23.7% of the investment (£31m) from Small and Medium Sized Enterprises. [Objective 6]

Support 125 companies to undertake in R&D for the first time – A total of 130 companies were supported with 38 collaborative projects secured. [Objective 8]

Investment

Secure £280m investment commitments and £68m in new wages and salaries, reflecting the establishment and growth of externally owned companies - Invest NI secured £543m investment commitments and £139m in new wages and salaries, exceeding the in-year targets by £263m and £71m respectively. [Objective 14]

Investment in skills and leadership development – £59m investment was secured in skills, particularly in management and leadership development, to drive productivity and growth. Target was exceeded by £29m. [Objective 13]

Jobs

Promote jobs from inward investors – Invest NI has exceeded its target by promoting 4,987 jobs from inward investors. [Objective 14]

Promote jobs in locally owned companies – Invest NI promoted 4,386 jobs in locally owned companies with 3,262 (74%) paying salaries above the NI Public Sector Median (PSM). These figures exceeded the 2014/15 targets of 1,520 jobs promoted and 760 (50%) paying above NI PSM. [Objective 26]

Promote 2,630 jobs in new start-up businesses – 2,700 new jobs were promoted. [Objective 27]

Jobs Promoted through the Jobs Fund – at March 2015 Invest NI exceeded the target of 1,400 with a total of 1,756. [Objective 49]

Tourism Revenue & Visitor Numbers

The Annual 2014 Tourism Statistics Report for NI was published by NISRA in May 2015. The key outcomes are: 4.5m total overnight visitors to NI during 2014 (+11% when compared to 2013, and exceeding the 2014 target of 4.2m by 7%) with associated expenditure from these visitors at £751m (+4% when compared to 2013, and exceeding the 2014 target of £676m by 11%). [Objective 19]

A future major event secured by end of Q4 2014/15 – Four major events have been secured – Irish Open 2015 & 2017, The Open 2015, Tall Ships 2015. [Objective 20]

Access to Finance

233 SMEs able to access funding by March 2015 against a target of 150. £13.8m of loans offered to SMEs through the Growth Loan Fund against a target of £12.5m. [Objective 30]

The following paragraphs draw out targets in Section A which were not achieved in the Business Plan period. The objective reference number to which the target relates is shown in brackets.

R&D

Establish 2 Competence Centres – only 1 was established; the Agri-Food Competence Centre was achieved in the period. [Objective 7]

Support 35 Knowledge Transfer Partnership (KTPs) projects – during 2014/15, 30 KTPs were supported. [Objective 10]

Support 10 Proof of Concept Projects – the annual target was not achieved as economic appraisal delays prevented calls for projects in 2014/15. [Objective 11]

Exports

Manufacturing Export Sales – In the 12 month rolling period ending March 2015, Invest NI achieved a 6.7% increase in the value of manufacturing exports. The 2014/15 target had been revised down from 20% to 15%. Recent developments, particularly growing uncertainty in the Eurozone, suggest global conditions in the short to medium term are very challenging. [Objective 15]

Increase the value of manufacturing exports to emerging countries – In the 12 month rolling period ending March 2015, Invest NI has reported a decrease in the value of exports to emerging markets of 15.7%. Progress had been encouraging throughout the PfG period, however exports to emerging countries have decreased significantly over the latest four quarters, most notably in the Russian market. [Objective 15]

Exports Action Plan – DETI continues to work with Invest NI and IntertradeIreland to develop an Exports Action Plan for Northern Ireland. A period of stakeholder engagement was undertaken during early 2015 and a final Action Plan is currently being finalised. [Objective 16]

Energy

Grid Development – DETI continues to work to agree appropriate investment projects with the Utility Regulator, SONI and NIE to secure formal project designation under the 2014 – 2020 ERDF Programme. [Objective 40]

Geological Survey

NI transposition of European Directive 2009/31/EC on the geological storage of carbon dioxide (“The CCS Directive”) – Ministerial approval for development of 2(2) Regulations to transpose a number of Articles from the CCS Directive received in November 2014. It was agreed that 2 sets of Regulations are required covering both infrastructure and licensing provisions. Implementation plan developed and project steering group in place. Timescale for delivery of this target will continue to be impacted by the Subordinate Legislation processes, and the time to consult on the proposed Regulations. [Objective 50]

Strategy to Tackle Economic Inactivity – the Strategy was published in April 2015; the target timeframe was summer 2014. [Objective 51]

Business Regulation

Introduce an Act to modernise insolvency law made by early 2014 – The Bill was introduced in October 2014 and received its second reading in November 2014. It completed Committee Stage, in March 2015. The delay is as a result of the requirement that a further provision be included in the Bill in relation to a code of conduct for insolvency practitioners. Executive approval was obtained on 28 May 2015 and completed Consideration Stage on 23 June 2015. [Objective 56]

Directors Disqualification and Bankruptcy Restriction Orders – During 2014/15 Insolvency Service investigated 321 cases referred by the Official Receiver and Insolvency Practitioners, for potential disqualification proceedings and 309 cases were concluded within the set deadlines. In the same period 27 cases were investigated for potential Bankruptcy Restriction Order proceedings and all were processed within the deadlines. [Objective 57]

Credit Union and Industrial Provident Societies Legislation – The progress of the Bill has been impacted by delays during consideration of the legislative proposals. The

policy proposals for the Bill were submitted to the ETI Committee in December 2013. The Bill is now to be introduced in the Assembly by end June 2015. [Objective 61]